



Intent-Based Data Center Automation

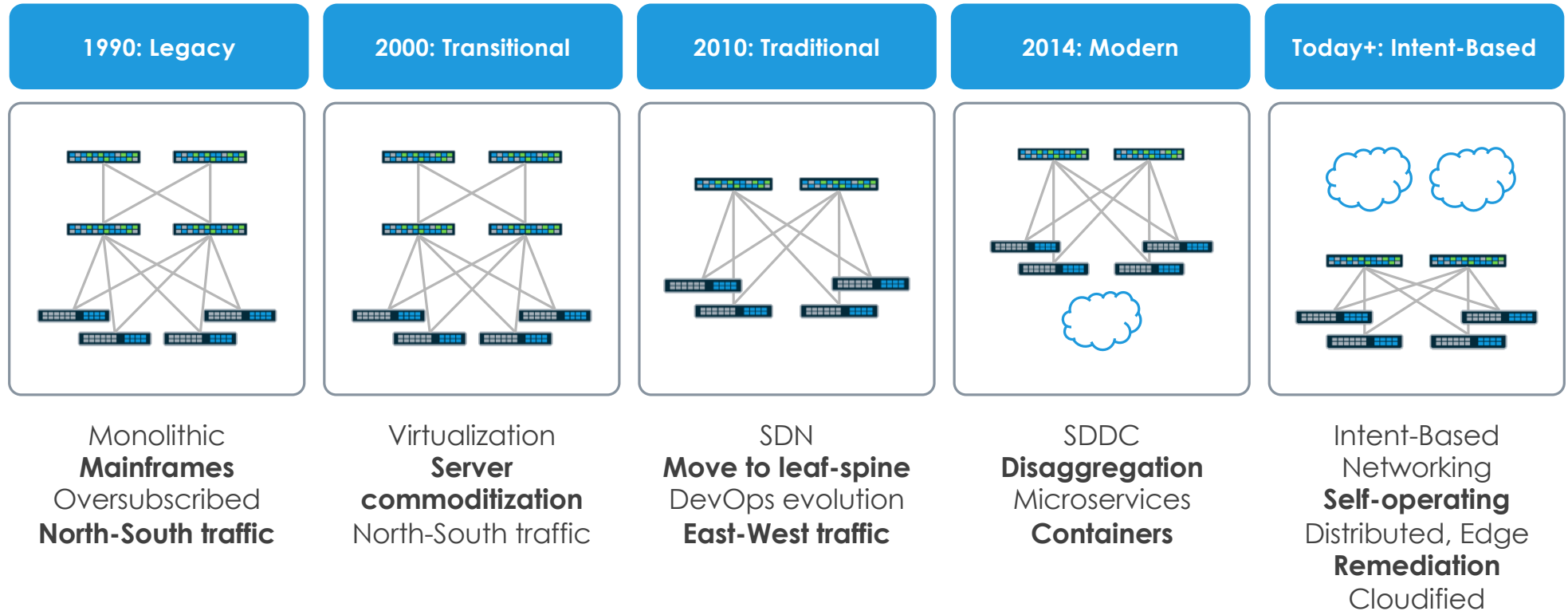
Mansour Karam
CEO & Founder

Apstra Overview

- #1 in Intent-Based Data Center Automation
- Inventor of Intent-Based Networking
- Dozens of customers including Two Fortune 50
- 80+ Headcount globally
- Customers Across North America, EMEA and APAC
- Deployed at Scale by both Enterprises and Webscale providers
- Founded in 2014



Data Center Technology Evolution



Intent-Based Data Center Implementation Requirements

Fully Automated Network

Underlay

Overlay

Virtual Networks

Security Zones

Group
Based Policies

Segmentation

Day 2 Change Operations

Real-Time
Continuous Validation

Real-Time
Correlation

Self Healing

Choice of Hardware

Choice of Switch OS

Choice of Workload

Choice of Cloud

ARISTA



DELL EMC

JUNIPER
NETWORKS



NX-OS
IOS-XR



vmware®

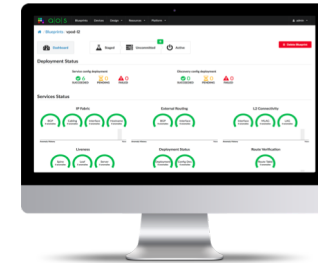




Apstra **Intent-Based Data Center Automation**
empowers the **Intent-Based Data Center**
for Enterprises, Cloud Providers and Telcos

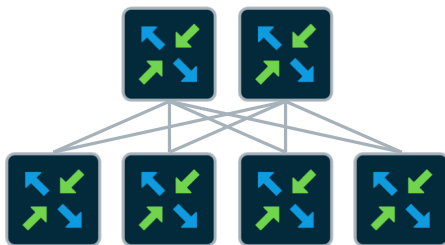
Apstra Intent-Based Data Center Automation

- Increases Application Reliability & Availability
- Automates & Simplifies Deployments and Operations
- Decreases Costs (OpEx & CapEx)

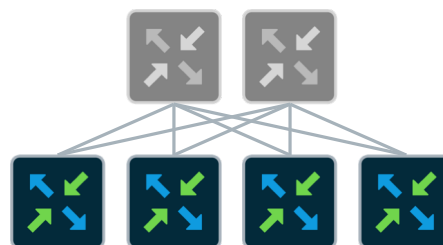


IP Connectivity for Management

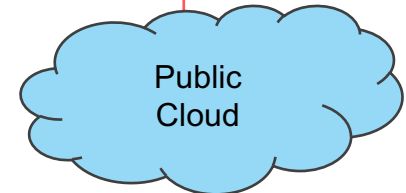
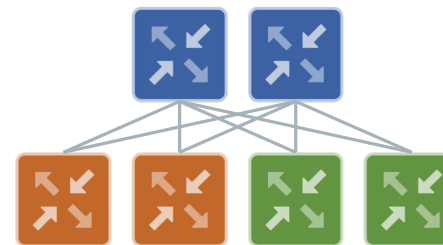
Row/Pod/Brick = Single Vendor



Row/Pod/Brick = Two Vendors



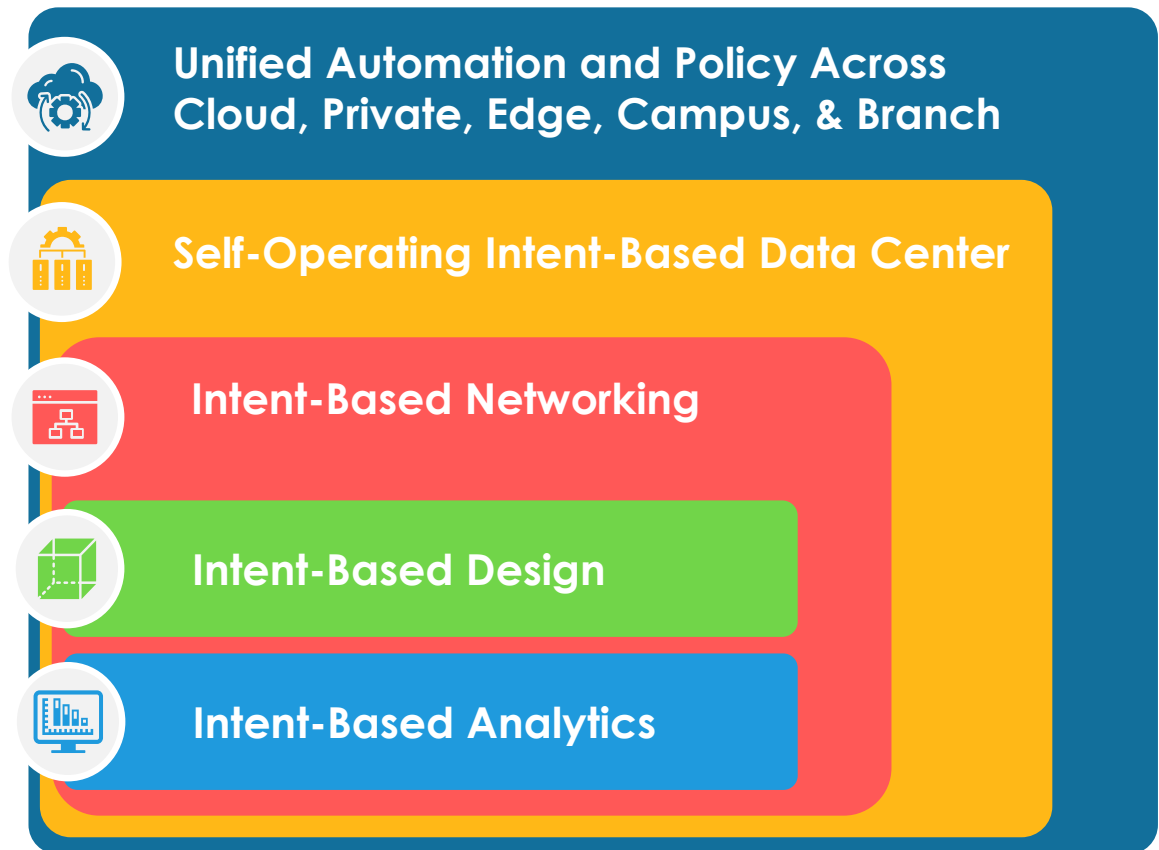
Row/Pod/Brick = Multi-vendor



Apstra Intent-Based Data Center Use Cases

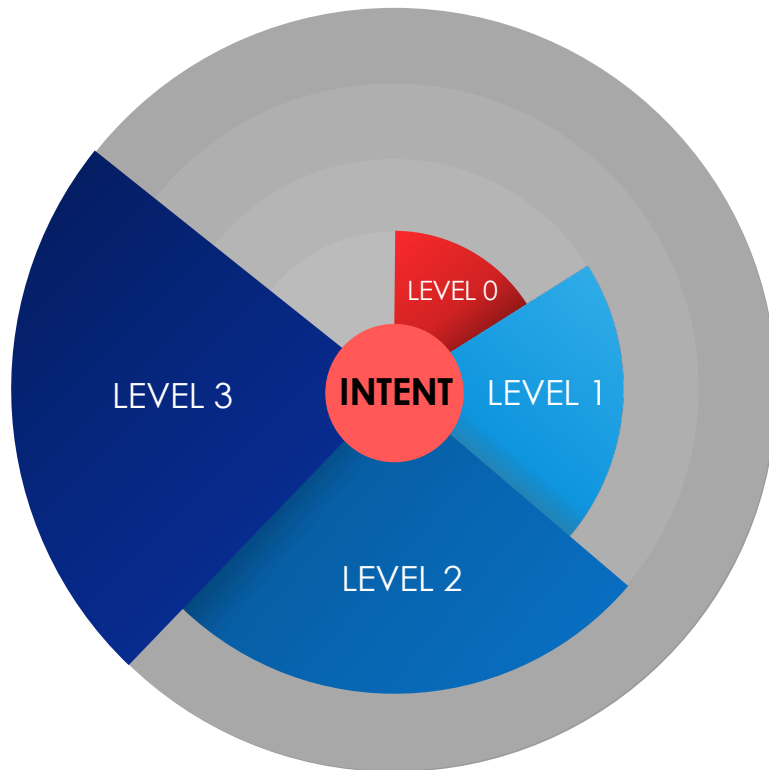
Building an End-to-End IBDC

- Implement independently or in combination
- Begin with a single use case or multiple use cases
- Unified Automation across private, cloud, & multi-cloud



Intent-Based Networking Tiers

Apstra is at Level 2 & Architected for Level 3



LEVEL 3

Self-Operation

LEVEL 2

Real-time Change Validation

LEVEL 1

Single Source of Truth

LEVEL 0

Basic Automation

Early Indications of Measured Customer Impact

83%

OpEx Reduction

99%

From **one week** to **2 hours**

Agility Improvement

3 switches **out of compliance**
(out of 100s')

One transceiver **about to fail**
(out of 100s')

One process on switch **about to run out of memory**
(out of 100's)

Availability

Bloomberg Customer Deployment Story

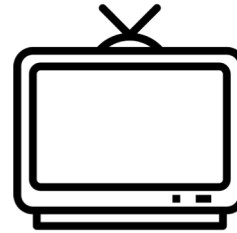
Bloomberg®



Leading innovation, *together*

Bloomberg Television's Media Production Network

High performance and
availability in support of
media production



8 hrs/day



4 hrs/day

Large scale network

90+ network nodes
400+ 40GE links
2,000+ live network
endpoints

4,000+ ports
10GbE, 40GbE, 100GbE
14 PB video storage

Bloomberg is available in more than **437 million** households worldwide
TELEVISION

Bloomberg IT Challenges

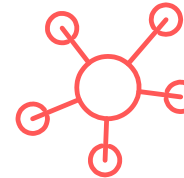
DESIGN

- Manage complex network infrastructure
- Gain visibility into network performance
- Predict and prevent disruption in real-time



OPERATION

- Simple operation, Day 0, 1, 2, and beyond
- Flexibility and agility to accommodate change



Bloomberg Solution

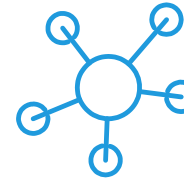
DESIGN

- Vendor agnostic/multi-vendor
- Resilient infrastructure
- Allows for continuous improvements



OPERATION

- Increased operational velocity
- Resilient and predictable
- Massive scale
- Allows for maintenance while maintaining availability



"Apstra's system gives us a single view into the entire media production network - regardless of our devices, switches, operating systems or vendors."

- Tony Lott, Global Head of Capital Projects
for Bloomberg's IT Infrastructure team

"It has enabled us to gain the day-2 operational efficiency needed to manage and sustain the complex network infrastructure in our cutting-edge media production facility."

- Tony Lott, Global Head of Capital Projects
for Bloomberg's IT Infrastructure team

Bloomberg Three-Pronged Solution, Three Innovations

Leading Innovation, Together



Network
Discovery



Offbox
Agents



Intent-Based
Network
Probes

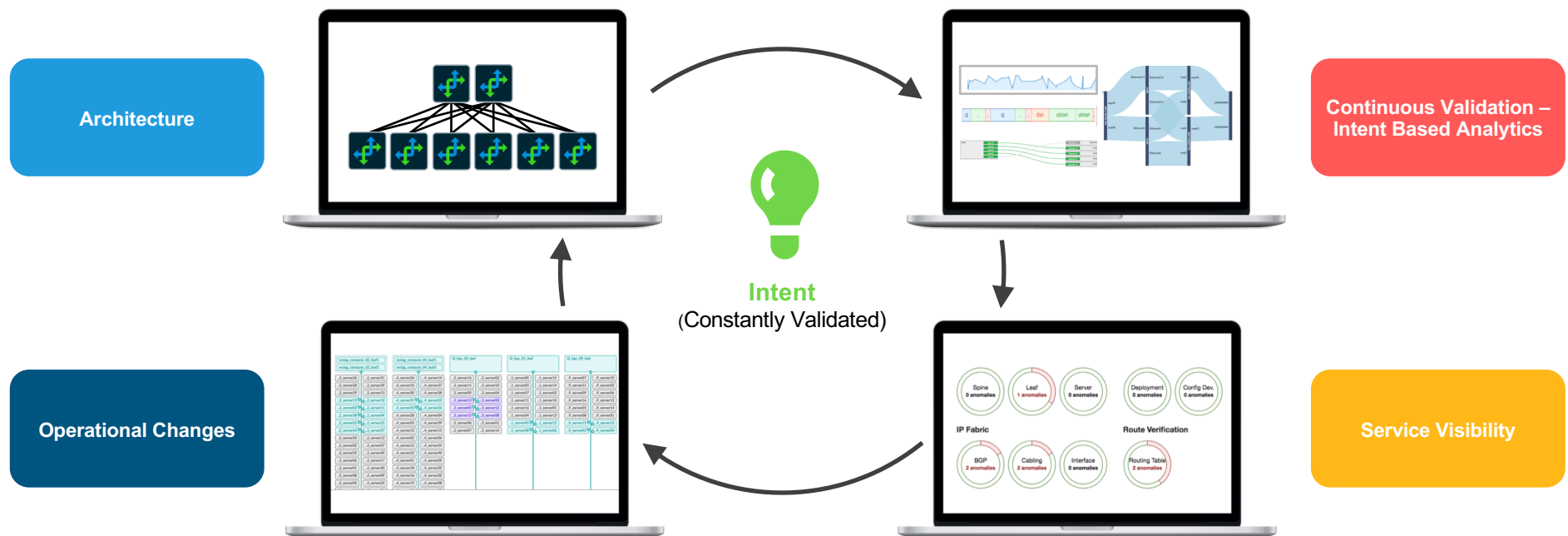
Bloomberg with Apstra Intent-Based Automation

- Enabling Network Management
- Advanced Telemetry, Analytics, and Metrics
- Vendor-Agnostic Support
- Self-Documenting



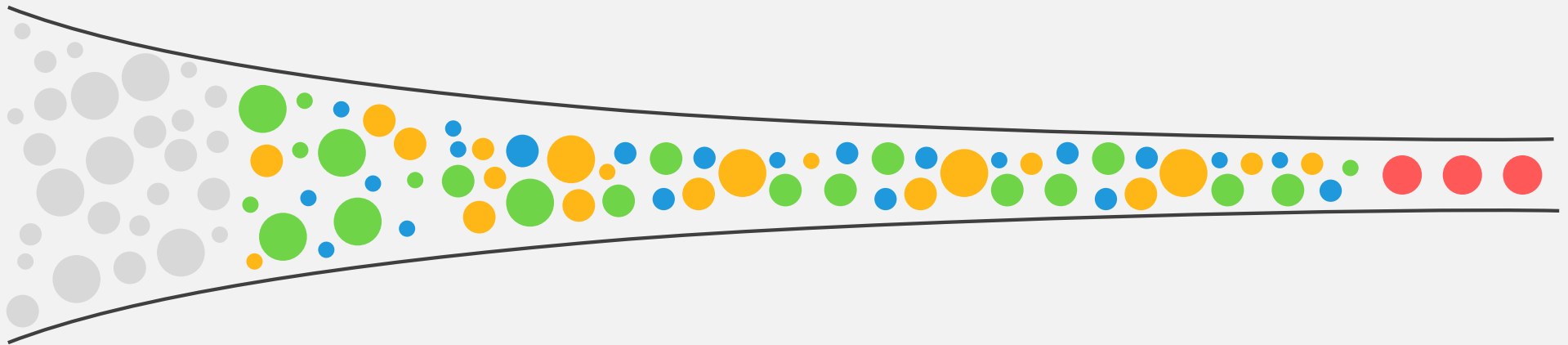
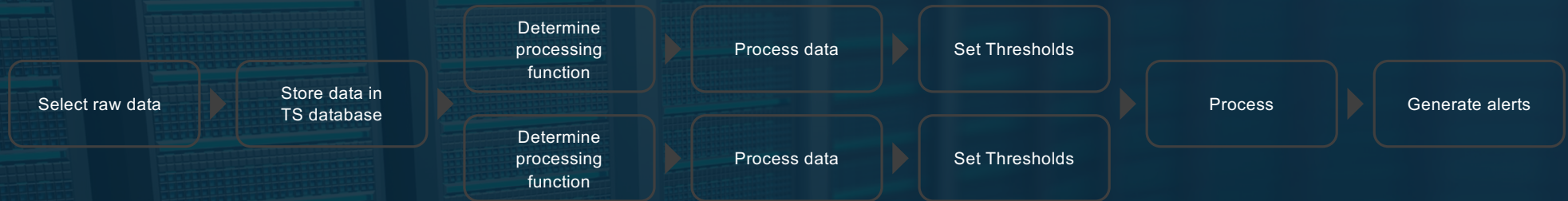
Apstra Intent-Based Networking Analytics

Leverages AOS Closed Loop Continuous Validation



Apstra Intent-Based Networking Analytics

Declarative Specification of Big Data Pipeline



Intent-Based Analytics



Production Customers

GitHub

50+ IBA Probes

Compliance

Connectivity

Performance

Traffic

Many Use Cases



Exciting Roadmap

Thank You!

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